DATA SHOWS THE U.S. TRUCKING INDUSTRY IS A LARGE BENEFICIARY OF NORTH AMERICAN TRADE

U.S. trade with Canada and Mexico has surged since the enactment of the North American Free Trade Agreement, according to data from the Bureau of Transportation Statistics.

Since 1995, the value of goods traveling via truck across both the northern and southern borders jumped 212% and totaled over $827 billion in 2021. This increase in trade has created or supported tens of thousands of jobs in the United States, with motor carriers, suppliers and shippers, underscoring the benefits of free trade.

BY THE NUMBERS:
- Total trade via truck has increased by 212% since 1995, while U.S. exports grew 194%.
- Last year, truck exports to Canada, as measured by the value of the goods, accounted for 53% of total truck transported trade with the country.
- Since 1995, U.S. exports to Mexico via truck have grown an impressive 406%.
- Last year, truck exports to Mexico, as measured by the value of the goods, accounted for 39% of total truck transported trade across the southern border.
- The two largest commodities were electrical machinery and computer-related machinery, which combined to make up 41.1% of trade going into Mexico via trucks.

U.S. TRADE WITH MEXICO

- **83%** Percentage of goods moved by trucks across the border by surface trade
- **$460.9 billion** Value of merchandise moved by trucks in 2021 (484% increase over 1995)
- **6.9 million** Number of truck entries across border to haul those goods in 2021

U.S. TRADE WITH CANADA

- **66%** Percentage of goods moved by trucks across the border by surface trade
- **$367.0 billion** Value of merchandise moved by trucks in 2021 (97% increase over 1995)
- **5.6 million** Number of truck entries across border to haul those goods in 2021

To move all of that freight, in 2021 there were over 12.5 million truck entries combined on the Canadian and Mexican borders.

American Trucking Associations | www.trucking.org
• **95,375** employed in US Trucking industry from truck transported trade¹

• **51,551** of which from trade with Mexico

• **43,823** of which from trade with Canada

• U.S. trucking companies paid **$4.01 billion** in wages, not including benefits, to U.S. drivers to haul freight to and from Canada and Mexico

• **$15.72 billion** in US Trucking revenue generated from truck transported trade with Canada and Mexico in 2021.

• **$8.18 billion** in US Trucking revenue generated from trade with Mexico

• **$7.54 billion** in US Trucking revenue generated from trade with Canada

¹Note: Employment numbers represent a full time equivalent

Source: American Trucking Associations’ Economics Department
Growth in U.S. exports by truck to Mexico since 1995: 406%

Truck exports’ share of total truck-transported trade with Mexico: 39%

Value of goods transported in 2021: $460.9 billion

Growth in value of goods transported since 1995: 484%

Percent of goods hauled by trucks across the Mexican border by surface trade: 83%

Truck entries across the U.S.–Mexican border: 6.9 million

Imports • Top 5 from Mexico:
- Electrical Machinery; Equipment & Parts: 24%
- Vehicles Other than Railway: 23%
- Furniture; Lamps & Prefabricated Buildings: 15%
- Measuring & Testing Instruments: 6%
- All other imports: 4%

Exports • Top 5 to Mexico:
- Electrical Machinery; Equipment & Parts: 22%
- Measuring & Testing Instruments: 20%
- Vehicles Other than Railway: 8%
- Computer-related Machinery & Parts: 8%
- All other exports: 4%
102% Growth in U.S. exports by truck to Canada since 1995

53% Truck exports' share of total truck-transported trade with Canada

$367.0 (Billion) Value of goods transported in 2021

97% Growth in value of goods transported since 1995

66% Percent of goods hauled by trucks across the Canadian border by surface trade

5.6 million Truck entries across the U.S.–Canadian border

IMPORTS • Top 5 from Canada

<table>
<thead>
<tr>
<th>Category</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Vehicles Other than Railway</td>
<td>12%</td>
</tr>
<tr>
<td>Special Classification Provisions</td>
<td>12%</td>
</tr>
<tr>
<td>Wood and Articles</td>
<td>8%</td>
</tr>
<tr>
<td>Computer-related Machinery &amp; Parts</td>
<td>6%</td>
</tr>
<tr>
<td>Plastics &amp; Articles</td>
<td>5%</td>
</tr>
<tr>
<td>All other imports</td>
<td>57%</td>
</tr>
</tbody>
</table>

EXPORTS • Top 5 to Canada

<table>
<thead>
<tr>
<th>Category</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Pharmaceutical Products</td>
<td>3%</td>
</tr>
<tr>
<td>Electrical Machinery; Equipment &amp; Parts</td>
<td>6%</td>
</tr>
<tr>
<td>Computer-related Machinery &amp; Parts</td>
<td>8%</td>
</tr>
<tr>
<td>Vehicles Other than Railway</td>
<td>13%</td>
</tr>
<tr>
<td>All other exports</td>
<td>19%</td>
</tr>
<tr>
<td>Plastics &amp; Articles</td>
<td></td>
</tr>
</tbody>
</table>

American Trucking Associations | www.trucking.org