TOMORROW'S TRUCKERS

YOU ARE THE FUTURE OF THE TRANSPORTATION INDUSTRY!

HOW DO I START?

- You must be 18 years of age to drive a commercial motor vehicle intrastate.
- You must be 21 years of age to drive a commercial motor vehicle interstate.



CDL SCHOOL to obtain Class A commercial license

- 3-8 weeks, average cost of \$1500 to \$6000 dollars.
- Research state-certified CDL schools in your area.



How do I pay for it?

• Out of pocket, loan, grant, or financing from the school by obtaining a pre-hire letter from a trucking company

LET'S TALK \$\$\$

INCOME AS A TRUCKER

The average annual salary for over the road tractor-trailer drivers was **\$43,680** as of May 2018, according to the U.S. Bureau of Labor Statistics. If you were among the top 10 percent in earnings, you'd make over **\$65,260** annually.



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TRUCKER TYPES

LOCAL / PICKUP & DELIVERY

Usually running intrastate (just in 1 state) – home nightly and/or through the week

REGIONAL

Running more than one state within in a region of the US – may get home weekly

OTR

Over the road – running all 48 states – living on the road for weeks at a time

DEDICATED

Running the same routes (or lanes) repeatedly – usually for the same customers

SOLO OR TEAM?

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SOLO: One professional driver pulling freight independently

TEAM: Two professional drivers working in shifts around the clock so the truck doesn't stop. This allows for long-haul expedited freight to be delivered on time.



A DAY IN THE LIFE

I'M READY TO MOVE! USING MY HOURS:

- 7:00......Get load information and start 14 Hour clock
- 7:15Perform pre-trip inspection of truck and trailer
- **7:30**.....Start 11 hour driving clock ~ Drive 40 miles to shipper

Pick up load (takes an hour to get the load)

8:45.....Drive 400 miles to customer, takes 8 hours

4:45......Wait an hour to get unloaded

At this point you've got 2 HOURS LEFT on your driving clock ... NOW WHAT? Another load? Do I have enough time?

FUELING UP!

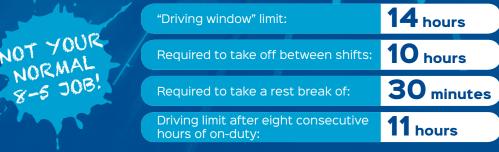
Trucks account for over **37 billion gallons** of diesel fuel per year in order to move so much freight

TIME IS MONEY

CPM \$.40 Miles that day x 440 \$176.00

MILES = \$\$\$ NO MILES, NO MONEY.

A TRUCKER'S CLOCK: HOURS OF SERVICE (HOS)





Bunks for sleeping

Storage compartments for clothes and belongings

Invertors power essential appliances like microwave and fridge

LIFEBLOOD OF THE U.S. ECONOMY



How many trucks operate in the U.S.?

Estimates say there are **2 million** tractor-trailers on America's highways – plus another **13 million** smaller commercial trucks.



How many truckers are there?

It is estimated that there are over **3.5 million** truck drivers in the U.S. alone. Of that number, one in nine truckers own the truck they are driving!



What is the volume of goods transported by the trucking industry?

The United States economy depends on trucks to deliver nearly **70 percent** of all freight transported annually in the U.S., accounting for **\$700 billion** worth of manufactured and retail goods transported by truck in the U.S. alone.

Last Thanksgiving, truck drivers delivered the turkey, cranberries, and rolls for every Thanksgiving dinner in America.



How does the trucking industry Keep America Moving?

More than **70%** of all the freight moved in the U.S. goes on trucks. Without the industry and our truck drivers, the economy would come to a standstill. We can't have trucks.... without truck drivers!



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