# TOMORROW'S TRUCKERS

YOU ARE THE FUTURE OF THE TRANSPORTATION INDUSTRY!

### **HOW DO I START?**

- You must be 18 years of age to drive a commercial motor vehicle intrastate.
- You must be 21 years of age to drive a commercial motor vehicle interstate.



### CDL SCHOOL to obtain Class A commercial license

- 3-8 weeks, average cost of \$1500 to \$6000 dollars.
- Research state-certified CDL schools in your area.



#### How do I pay for it?

• Out of pocket, loan, grant, or financing from the school by obtaining a pre-hire letter from a trucking company

### LET'S TALK \$\$\$

#### **INCOME AS A TRUCKER**

The average annual salary for over the road tractor-trailer drivers was **\$43,680** as of May 2018, according to the U.S. Bureau of Labor Statistics. If you were among the top 10 percent in earnings, you'd make over **\$65,260** annually.



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### TRUCKER TYPES

#### LOCAL / PICKUP & DELIVERY

Usually running intrastate (just in 1 state) – home nightly and/or through the week

#### REGIONAL

Running more than one state within in a region of the US – may get home weekly

### OTR

Over the road – running all 48 states – living on the road for weeks at a time

#### DEDICATED

Running the same routes (or lanes) repeatedly – usually for the same customers

### SOLO OR TEAM?

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**SOLO:** One professional driver pulling freight independently

**TEAM:** Two professional drivers working in shifts around the clock so the truck doesn't stop. This allows for long-haul expedited freight to be delivered on time.



### A DAY IN THE LIFE

### I'M READY TO MOVE! USING MY HOURS:

- 7:00......Get load information and start 14 Hour clock
- 7:15 ......Perform pre-trip inspection of truck and trailer
- **7:30**.....Start 11 hour driving clock ~ Drive 40 miles to shipper

Pick up load (takes an hour to get the load)

8:45.....Drive 400 miles to customer, takes 8 hours

4:45......Wait an hour to get unloaded

At this point you've got 2 HOURS LEFT on your driving clock ... NOW WHAT? Another load? Do I have enough time?

### FUELING UP!

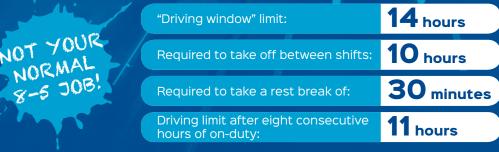
Trucks account for over **37 billion gallons** of diesel fuel per year in order to move so much freight

#### TIME IS MONEY

CPM \$.40 Miles that day x 440 \$176.00

MILES = \$\$\$ NO MILES, NO MONEY.

### A TRUCKER'S CLOCK: HOURS OF SERVICE (HOS)





Bunks for sleeping

**Storage compartments** for clothes and belongings

**Invertors** power essential appliances like microwave and fridge

### LIFEBLOOD OF THE U.S. ECONOMY



### How many trucks operate in the U.S.?

Estimates say there are **2 million** tractor-trailers on America's highways – plus another **13 million** smaller commercial trucks.



### How many truckers are there?

It is estimated that there are over **3.5 million** truck drivers in the U.S. alone. Of that number, one in nine truckers own the truck they are driving!



# What is the volume of goods transported by the trucking industry?

The United States economy depends on trucks to deliver nearly **70 percent** of all freight transported annually in the U.S., accounting for **\$700 billion** worth of manufactured and retail goods transported by truck in the U.S. alone.

Last Thanksgiving, truck drivers delivered the turkey, cranberries, and rolls for every Thanksgiving dinner in America.



## How does the trucking industry Keep America Moving?

More than **70%** of all the freight moved in the U.S. goes on trucks. Without the industry and our truck drivers, the economy would come to a standstill. We can't have trucks.... without truck drivers!



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