National Truck Driver Survey

Key Findings from a Survey of 400 Truck Drivers, Conducted January 22-26, 2016

Neil Newhouse, Partner
On behalf of the American Trucking Associations, Public Opinion Strategies conducted a national survey of 400 truck drivers. The survey was conducted January 22-26, 2016 and has a margin of error of ±4.9%.
Key Points

1. Truckers oppose allowing states to change piece-rate payment arrangements, as those truckers who are compensated in that manner oppose this by more than two-to-one.

2. Truck drivers overwhelmingly believe that federal laws rather than state laws should regulate their breaks and pay.

3. Nearly two-thirds of truckers believe Congress should enact new legislation limiting the role of states in regulating driver breaks and compensation systems.

4. Truckers want a standard set of rule across the country and believe that federal laws regarding driver breaks are sufficient. They don’t feel they need states to tell them when to take a break.
Key Findings
Truck Industry Regulations
Truckers oppose allowing states to change piece-rate pay arrangements for truckers.

And, in your opinion, if you are paid a piece-rate (that is, by the mile, load, or percentage of revenue), should states be allowed to change that payment arrangement?

- Yes: 40%
- No: 60%

Total: 100%
By more than a two-to-one margin, drivers believe that federal laws rather than individual state laws should regulate truck drivers’ breaks and piece-rate pay.

And, which should regulate truck drivers’ breaks and piece-rate pay – federal laws or individual state laws?

<table>
<thead>
<tr>
<th>By Years Driving</th>
<th>Federal</th>
<th>State</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Total</strong></td>
<td>+34</td>
<td>+20</td>
</tr>
<tr>
<td>Fed</td>
<td>62%</td>
<td>28%</td>
</tr>
<tr>
<td>State</td>
<td>38%</td>
<td>72%</td>
</tr>
<tr>
<td>&lt; 5 (15%)</td>
<td>55%</td>
<td>35%</td>
</tr>
<tr>
<td>5-10 (36%)</td>
<td>59%</td>
<td>33%</td>
</tr>
<tr>
<td>11-20 (30%)</td>
<td>61%</td>
<td>25%</td>
</tr>
<tr>
<td>21+ (19%)</td>
<td>75%</td>
<td>17%</td>
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</table>
When drivers are asked about the FAA Authorization Act...

And, so that everyone has the same information, in 1994, Congress, in order to further deregulate the trucking industry, passed the Federal Aviation Administration Authorization Act prohibiting states from regulating the prices, routes, or services of motor carriers.

Do you favor or oppose this legislation?
They favor the legislation by an overwhelming margin.

FAA Authorization Act

They favor the legislation by an overwhelming margin.
Nearly two-thirds of truck drivers believe that Congress should enact new legislation clarifying that states cannot regulate driver breaks or require carriers to change from piece-rate pay to hourly or hybrid pay systems.

And, still thinking about this issue, do you believe the Congress should or should not enact new legislation clarifying that states cannot regulate driver breaks or require carriers to change from piece-rate to hourly or hybrid pay systems?

+40

64%

33% Definitely

Should Enact

24%

Should Not Enact

Total
Support cuts across employment type...

And, still thinking about this issue, do you believe the Congress should or should not enact new legislation clarifying that states cannot regulate driver breaks or require carriers to change from piece-rate to hourly or hybrid pay systems?

By Employment Type

Employee (70%)
- 58% Enact
- 28% Definitely
- 27% Not

Independent Contractor (30%)
- 45% Enact
- 79% Definitely
- 16% Not
And, across all four regions of the country.

And, still thinking about this issue, do you believe the Congress should or should not enact new legislation clarifying that states cannot regulate driver breaks or require carriers to change from piece-rate to hourly or hybrid pay systems?

### By Region

<table>
<thead>
<tr>
<th>Region</th>
<th>Enact</th>
<th>Not</th>
</tr>
</thead>
<tbody>
<tr>
<td>Northeast</td>
<td>73%</td>
<td>15%</td>
</tr>
<tr>
<td>South</td>
<td>61%</td>
<td>24%</td>
</tr>
<tr>
<td>Midwest</td>
<td>64%</td>
<td>29%</td>
</tr>
<tr>
<td>West</td>
<td>64%</td>
<td>31%</td>
</tr>
</tbody>
</table>

Northeast (16%)  
South (37%)  
Midwest (28%)  
West (18%)
Truckers believe allowing states to regulate breaks/mandate how drivers are paid would be a nightmare and over-regulation.

Now, please read the below statements and indicate whether you strongly agree, somewhat agree, somewhat disagree or strongly disagree with each one…

Congress originally passed the federal regulations so that there would be a standard set of rules across the U.S. For truck drivers, keeping up with each state’s specific regulations could be a nightmare.

Federal law already allows drivers to take breaks whenever they feel one is needed. Drivers do not need states to tell them when to take a break.

Congress originally passed the federal regulations so that there would be a standard set of rules across the U.S. For truck drivers, keeping up with each state’s specific regulations could be a nightmare.

Federal law already allows drivers to take breaks whenever they feel one is needed. Drivers do not need states to tell them when to take a break.
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